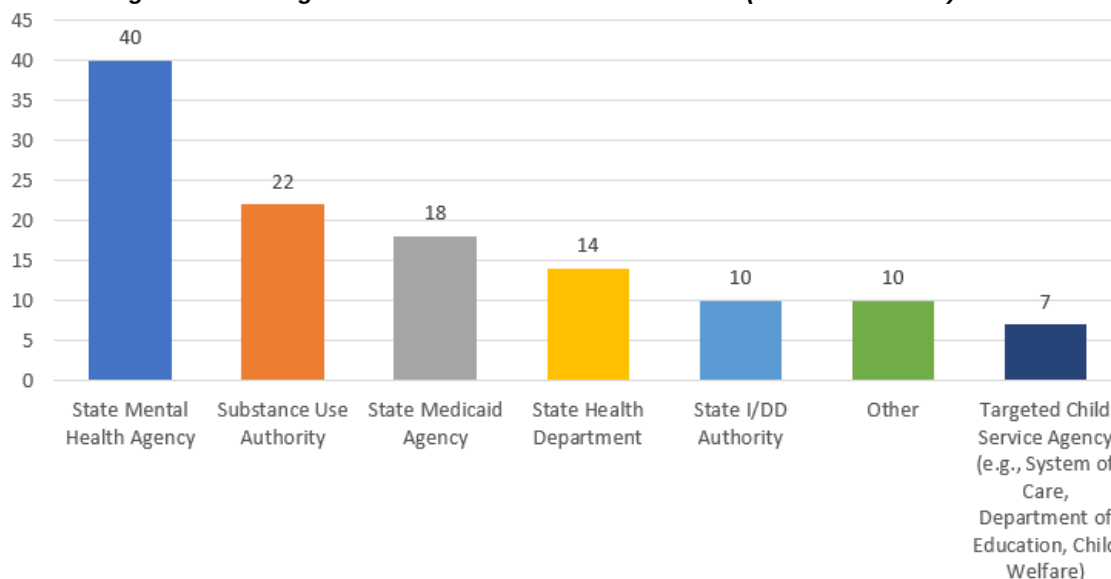


Behavioral Health Call Centers and 988 Implementation

Results from Summer 2021 NRI/NASMHPD Survey

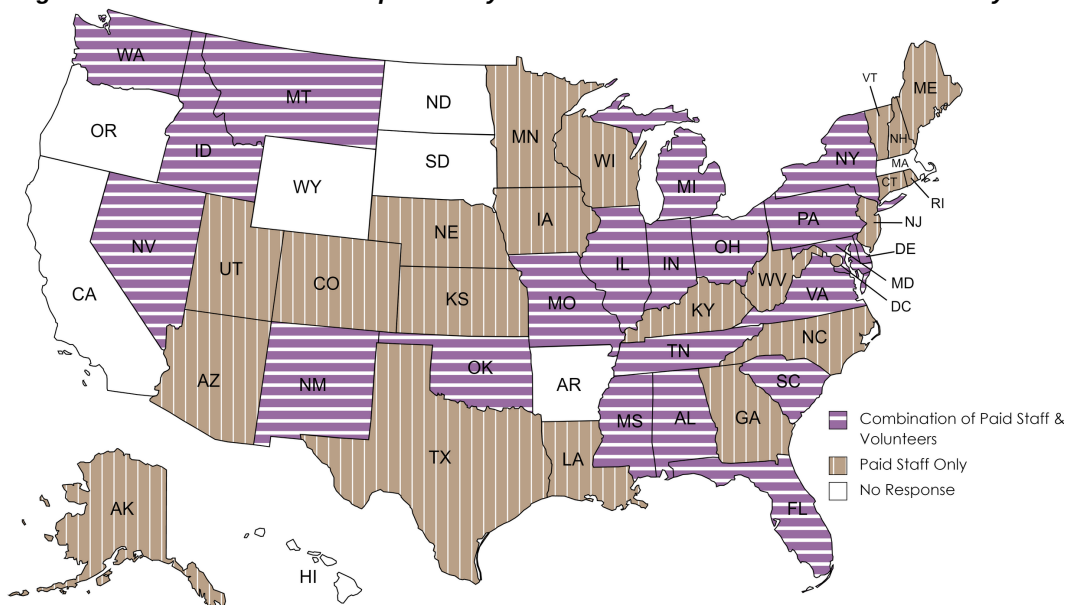
Figure 3: State Agencies Involved in Crisis Call Centers (number of states)



Lifeline Call Centers

In 24 states, Lifeline Call Centers are operated by a combination of paid staff and volunteers, whereas, in 19 states, these call centers are operated by paid staff only (see Figure 4).

Figure 4: Lifeline Call Centers Operated by Paid Staff and Volunteers or Paid Staff Only



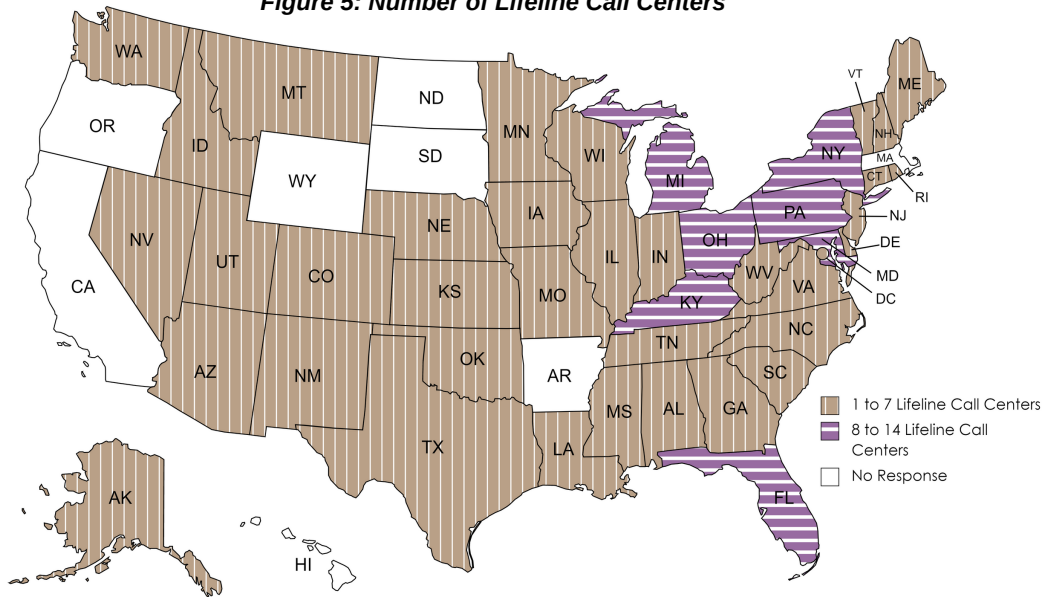
Majority of responding states (37), indicated that not all Lifeline Call Center operators are licensed mental health professionals. In Florida, Maine, and Utah, all Lifeline Call Center operators are licensed mental health professionals. In only nine states, Lifeline Call Center staff work fulltime on Lifeline, whereas in 34 states, Call Center staff also have other responsibilities including answering in-state crisis call centers and texts, additional areas of focus including sexual assault support services and domestic violence.

In 36 states, there are a total of 167 Lifeline Call Centers currently operating, an average of four Lifeline Call Centers in each state (median of two), ranging from a low one in 13 states to a high of 14 in one state (see Figure 5).

Behavioral Health Call Centers and 988 Implementation

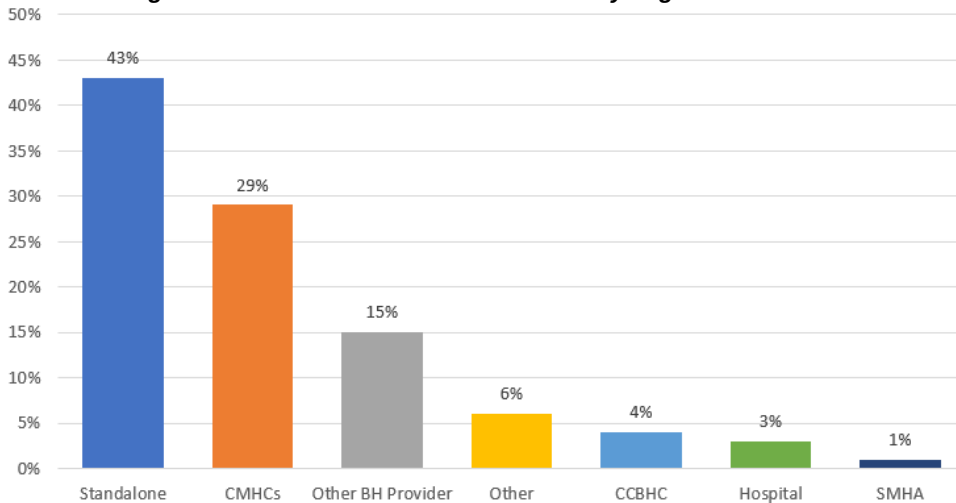
Results from Summer 2021 NRI/NASMHPD Survey

Figure 5: Number of Lifeline Call Centers



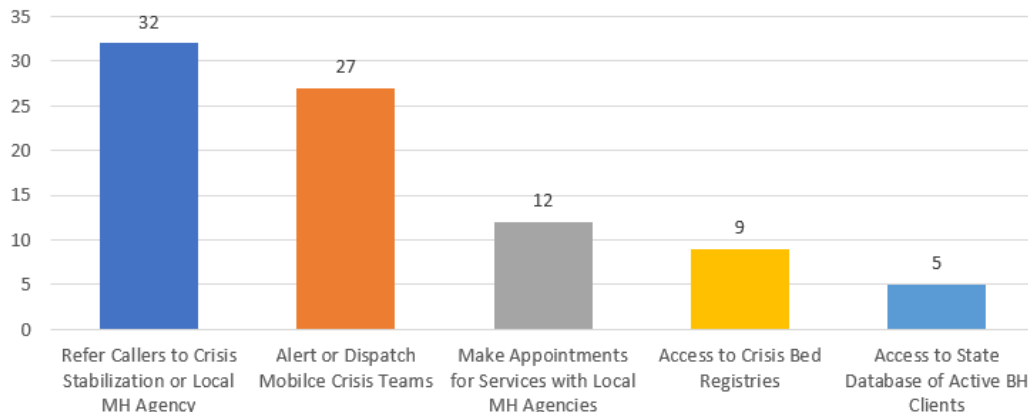
Majority (43%) of the Lifeline Call Centers that are currently operating are standalone call centers and 29% the Lifeline Call Centers are operated as part of a Community Mental Health Center (see Figure 6).

Figure 6: Percent of Lifeline Call Centers by Organizational Location



In 11 states, Lifeline Call Centers are not integrated with the state's behavioral health crisis system. However, in most of the responding states, the Lifeline Call Centers are integrated with the state's behavioral health crisis continuum. In 32 states, Lifeline Call Centers can refer callers to crisis stabilization programs or the local mental health agency; in 27 states, Lifeline Call centers can alert or dispatch mobile crisis teams; and in 12 states, Lifeline Call Centers can make appointments for callers with the local mental health agency (see Figure 7).

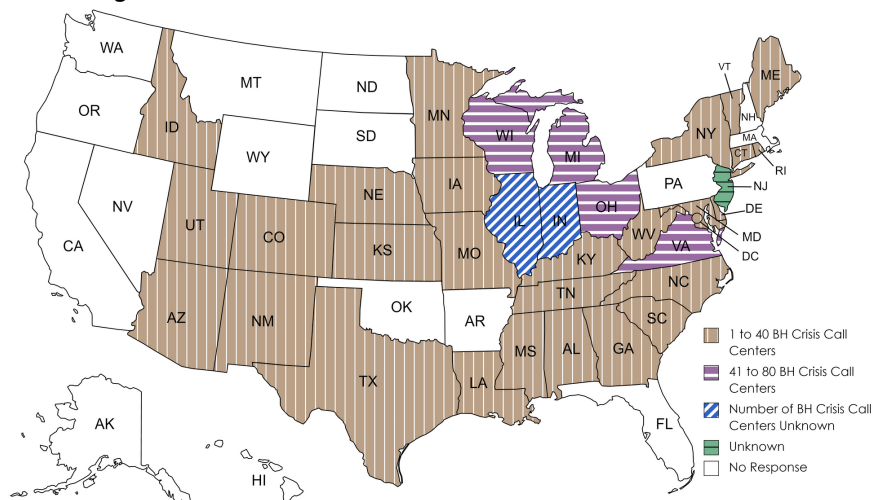
Figure 7: How Lifeline Call Centers are Integrated with the State's Behavioral Health Crisis System (number of states)



Behavioral Health Call Centers and 988 Implementation

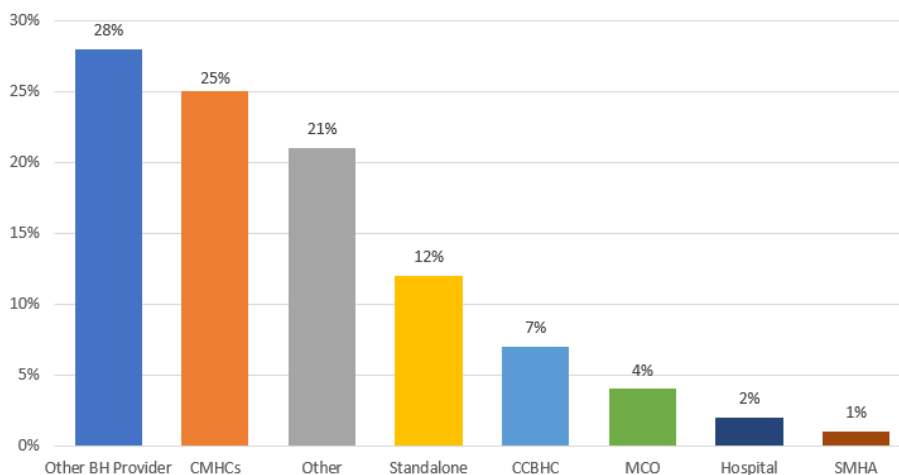
Results from Summer 2021 NRI/NASMHPD Survey

Figure 9: Number of Behavioral Health Crisis Call Centers



Twenty-five percent of the behavioral health crisis call centers are currently operating as part of a Community Mental Health Center and 12% are standalone call centers (see Figure 10).

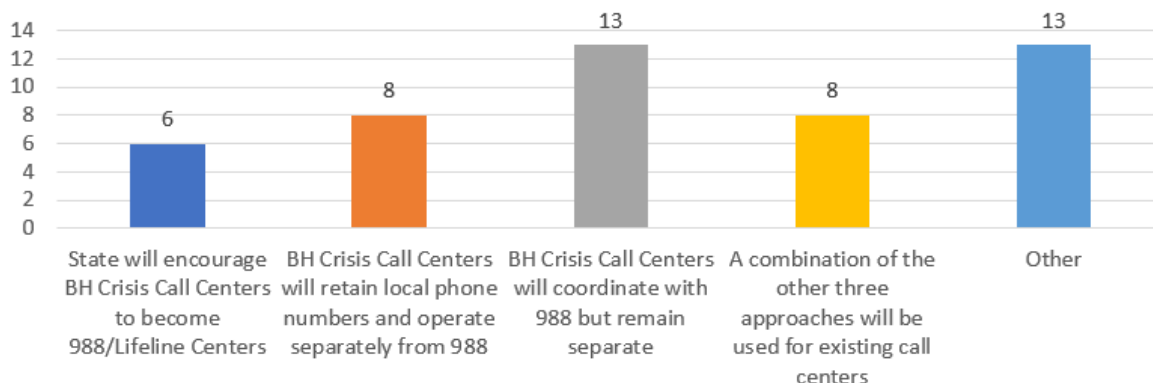
Figure 10: Percent of Behavioral Health Crisis Call Centers by Organizational Location



States were asked how they are planning for behavioral health crisis call centers that are not part of the Lifeline network to work with 988. Six states will encourage behavioral health crisis call centers to become 988/Lifeline Call Centers and in 13 states, behavioral health crisis call centers will coordinate with 988 but will remain separate (see Figure 11). In eight states, a combination of these approaches will be used for existing behavioral health call centers. For example:

- In New Jersey, all behavioral health crisis call centers will be encouraged to become familiar with 988 and provide information to the 988 Resource and Referral Database. It is expected that some will retain local numbers and operate separately while some may coordinate with 988 but remain separate.
- In New York, the state is working with local government units to identify all crisis lines and coordinate and/or replace these lines with 988 contact centers.

Figure 11: Behavioral Health Crisis Call Centers Coordination with 988 (number of states)



Behavioral Health Call Centers and 988 Implementation

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In 16 states, the behavioral health crisis call centers serve additional callers who will not be the focus of 988, such as callers with intellectual/developmental disabilities (ID/DD) with crisis. For example:

- In Alabama, as some community providers provide comprehensive services, there may be instances where crises may extend beyond the population of focus of 988.
- In Connecticut, individuals with ID/DD are served in all crises call centers.
- In Iowa, Your Life Iowa provides crisis line services for SUD and problem gambling concerns.
- In Kentucky, the behavioral health crisis call centers serve clients with ID/DD, gambling, victims of sexual assault, domestic violence, and child abuse and neglect, as well as SAMHSA Treatment Locator Line.
- In New Jersey, the behavioral health crisis call centers focus on situations or populations that are not the focus of 988 or mental health crisis, including, family guidance, Alzheimer's caregiver support, health screening, peer recovery warmlines, etc.

Warmlines

Behavioral health warmlines provide early intervention with emotional support that can prevent a crisis, 911 calls, and/or hospital emergency department visits. In the majority of responding states (32), the SMHA supports behavioral health warmlines. These warmlines are operated by behavioral health crisis call centers in 17 states, by a different entity such as NAMI in 16 states, and by peers in 15 states.

Warmlines coordinate with behavioral health crisis call centers and other crisis services in a variety of ways. For example, warmlines:

- Provide referrals to Community Mental Health Centers.
- Coordinate with behavioral health crisis lines for additional services.
- Provide a warm transfer to peer lines including peer respite and outpatient peer services..
- Contact mobile crisis teams and connect callers to services.

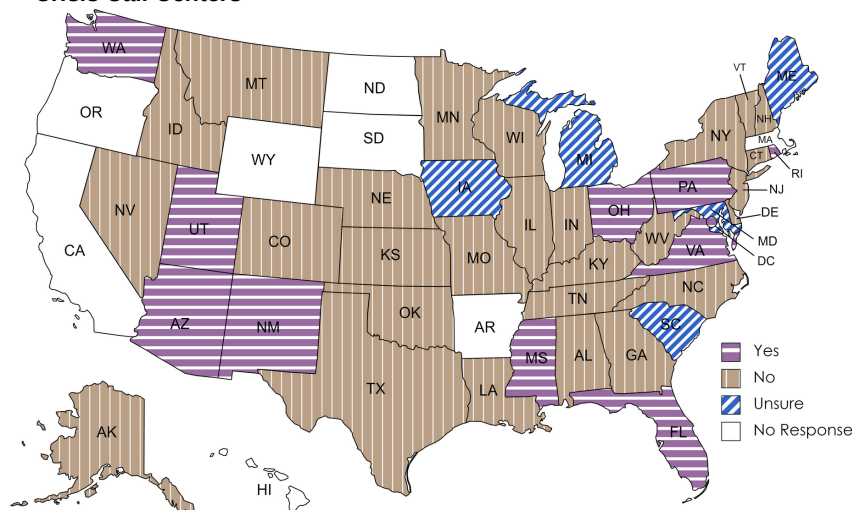
States are still working on determining how warmlines will communicate and coordinate with 988. Some of the responses states provided include:

- Planning for integration and coordination of existing warmlines and crisis lines is ongoing (Iowa).
- Currently all warmlines are operated by the behavioral health crisis call centers, the SMHA intends to coordinate with 988 (Idaho).
- The administrator of the warmlines is serving on the Key Stakeholder Planning Coalition and coordination is currently being addressed as part of the plan development (Illinois).
- To be determined by the 988 Planning Coalition. There are still questions that need to be answered about transferring calls, protocols, messaging, technology, etc. (Maine).
- Warmlines will act as a support to 988 and refer to and from as needed (Mississippi).
- Plans are for 988 and warmlines to make referrals to each other as appropriate. Warm transfers will be explored as best practice for transferring of calls in both directions. Also, warmlines will be included in the 988 Resource and Referral Database (New Jersey).

Working with 911

In 11 states, local behavioral health agencies have developed standardized workflows or decision trees for how 911 behavioral health crisis calls are referred to existing behavioral health crisis call centers (see Figure 12). For example, in Arizona, SMHA contracts with Regional Behavioral Health Authorities (RBHAs) require coordination and collaboration with 911. RBHAs have both formal and informal relationships established with 911, public safety, and first responders.

Figure 12: State has Standardized Workflows on how 911 Behavioral Health Crisis Calls are Referred to Behavioral Health Crisis Call Centers



Behavioral Health Call Centers and 988 Implementation

Results from Summer 2021 NRI/NASMHPD Survey

As states are working on plans for the implementation of 988, they have found several groups or entities as being most helpful including, mental health boards, statewide suicide prevention councils, Vibrant Emotional Health, 911 administrators, advocacy groups, individuals with lived experience, law enforcement and first responders, legislators, state Medicaid authority, behavioral health providers, NAMI, Lifeline Call Centers, etc. Examples of how these groups are being helpful include:

- Engaging as part of a statewide coalition organizing their networks to interact with 988.
- Being involved in the planning of 988 implementation and bring ideas to subcommittees.
- Sharing perspectives on the impact of 988 implementation on their own systems, populations they serve and their families.
- Participating in core planning meetings developing implementation plan, and data analysis.
- Viewing 988 implementation as an enhancement of the overall crisis management system.
- Participating in planning committee, interested party legislative meetings, calls with 988 staff, working with legislative members, and sharing information with their stakeholders.

The biggest areas of concern or resistance to 988 integration identified were:

- 911 diverting calls to 988—law enforcement feels it is their role to manage emergencies of any kind and they have liability if they do not.
- Dispatchers worried about funding being pulled.
- Concern about loss of local connection to crisis providers if centralized dispatch of mobile crisis is implemented.
- Level of funding that will be required.
- Peer and emergency response sectors.
- Call centers are somewhat resistant to change in accordance with national 988 guidelines, particularly the addition of chat and text capability to their existing phone service.
- Level of possible telecom fee.
- Funding for capacity building as well as anticipated increase in call volume for services.
- Concerns about existing call centers and crisis lines that are not Lifeline providers.

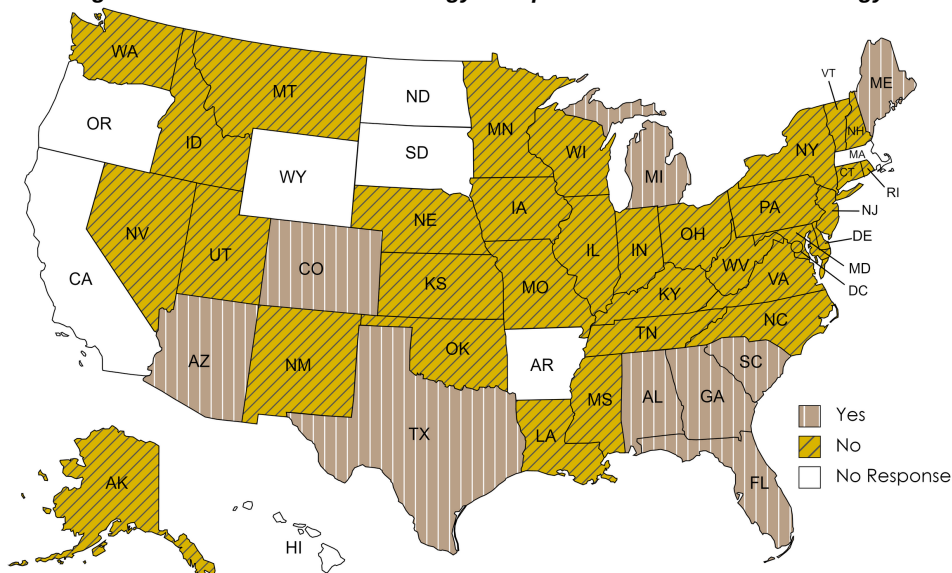
Groups or entities that are raising the most resistance include telecom providers, PSAPs, law enforcement, first responders, current call centers, and crisis service providers. To address their concerns, states are implementing policies or actions. Examples include:

- Legislative bills.
- Engaging them in coordination and joint planning.
- Talking about the cost benefits of 988, the need for 988, relief on 911 and emergency rooms.

Crisis System Technology

In 10 states, the existing state crisis system uses technology to integrate calls, text, and chat to dispatch mobile crisis and/or link with crisis stabilization (see Figure 14). In three (Alabama, Michigan, and South Carolina) of the 10 states, the state's current technology platform is compatible with Lifeline technology.

Figure 14: State's Crisis Technology Compatible with Lifeline Technology



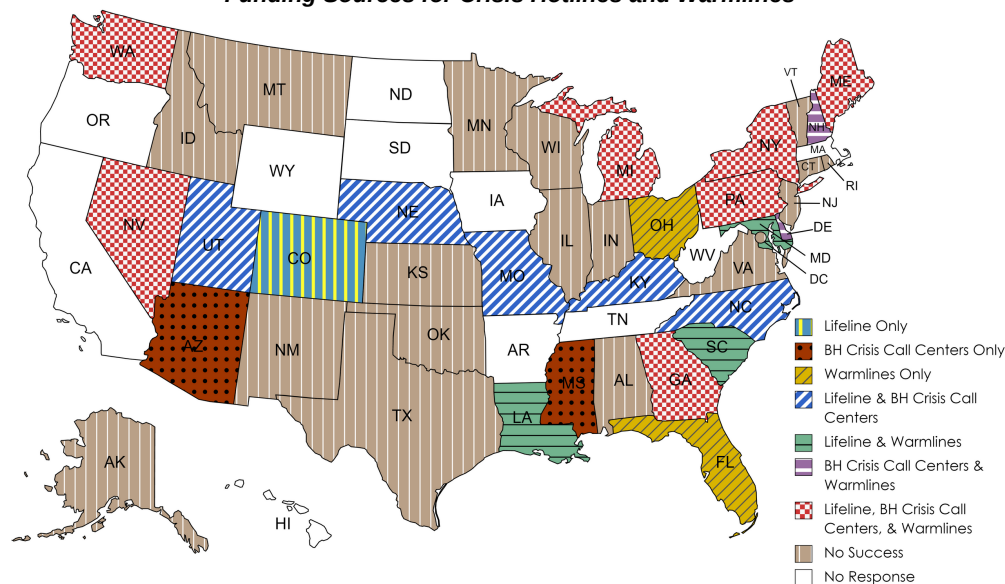
Behavioral Health Call Centers and 988 Implementation

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Funding Call Centers

A few states have had some success in working with Medicaid, private insurance, or other funding sources to gain reimbursement or funding support for Lifeline Call Centers, behavioral health crisis call centers, and warmlines in their states. Eighteen states indicated they have not had any success working with Medicaid, private insurance, or other funding sources (see Figure 15).

Figure 15: State Success in Working with Medicaid, Private, Insurance, Other Funding Sources for Crisis Hotlines and Warmlines



Biggest Surprises in Working on 988 Plans

States were asked to describe the biggest surprises they have experienced in working on 988 plans. Examples of this include:

- “The biggest surprises have been that law enforcement and behavioral health organizations did not realize what the crisis call center does and how well it is done. They were pleasantly surprised and through workgroups and discussions, people are invested in discussions about how to collaborate and develop a more coordinated system. The positive responses from the telecom providers have also been surprising. Open and transparent discussions have been very important, as well as presentations and hearing their feedback.”
- “Geolocation—calls are routed based on area code and not geolocation, causing people who live in a state to potentially not receive services in the state. Vibrant had many iterations on call volume projections, causing confusion for states in their planning.”
- “General population being unfamiliar with the federal legislation passed and that it is part of a larger system of care.”
- “The lack of knowledge about available resources among providers and other community stakeholders.”
- “Telecommunications industry lobbying for low fees. Delays in the required reports from SAMHSA which is delaying states’ planning in a short turnaround for implementation, legislative planning, etc. Lack of shared visioning and collaborative support from the U.S. Department of Health and Human Services (Substance Abuse and Mental Health Services Administration, Centers for Medicare & Medicaid Services, Health Resources and Services Administration).”
- “The complete lack of any consistent approach or contractual type requirements of the existing NSPL call centers in the state, which makes planning a consistent, system-wide approach very difficult. There are centers that operate part time, some that only serve a county, others that have inconsistent staffing because they use volunteers. We have asked—but have not received a clear response—how/if we are expected to incorporate such diverse centers into a call center hub model that has capacity that includes dispatch.”
- “The receptivity and support from the state legislators and the amount of people who want to be involved in the planning process.”
- “Lack of coordination between EMS and crisis response services, and legal barriers to a coordinated response.”
- “Lack of sustained funding sources, lack of national guidance on certain 988 considerations like text and chat, lack of data on current crisis center operations and 911 as well as emergency responder costs, lack of strong standards for training, data collection, mobile crisis, etc.”

Behavioral Health Call Centers and 988 Implementation

Results from Summer 2021 NRI/NASMHPD Survey

Greatest Successes in Working on 988 Implementation

States were also asked to share some of their greatest successes in working on 988-implementation thus far. Examples include:

- “The biggest success has been bringing so many people together and having funding to support the collaboration. New attention to partnerships and learning about what each part of the crisis system can offer and then discussing how these connections can be made has been a success. A large part of the work is helping people make connections to see the possibilities for coordination. Not just in theory but discussing the details and allowing time for question about each other’s organizations.”
- “Community buy-in. Support from local and state legislators as well as state agencies. Creation of the 988 surcharges to help fund crisis services in the state.”
- “Bringing awareness to the Crisis Call Center and its role in behavioral health. It has also been a success to be able to bring together a core group of stakeholders who dedicate time to 988 planning and implementation.”
- “Developing strong political will and support for 988 and Crisis Now implementation.”
- “Creating a coalition of crisis providers to coordinate and collaborate across sectors to consider and plan a more efficient and effective crisis system.”
- Bringing together new partners—911, Public Service Commission, law enforcement, etc.—to review existing crisis response system and exploring opportunities for greater efficiencies and integration with 988.”
- Elevating voice of specific communities such as Native Americans, LGBTQ, and immigrants about experiences of accessing crisis care; gaining support from 911 community; building support among legislators and state leaders.”
- “Largest legislative investment in crisis services in state history which includes expansion of Urgent Recovery Centers/Crisis Centers, mobile crisis teams, private mental health transportation, and iPads for all law enforcement to connect to community providers. These will be integrated with 988 call centers to create a full crisis continuum.”

Some states provided some additional comments/questions or insights regarding their 988-implementation work. Examples include:

- “This is a large project and requires many difference facets. Project management support is curial as well as engaging leadership and organizations that are impacted by the crisis system and users of the system.”
- “With the national leadership emerging from Vibrant—a leader with primary experience in call center functionality—the additional elements of the 988 law are not addressed with the same fullness. Readiness in states must address the infrastructure services undergirding the call center implementation. Additionally, the didactic nature of the Vibrant COP calls does not adequately yield the state’s learning between and among themselves as state authorities.”
- “We were surprised by the lack of funding for this national network to date and are concerned about the availability of funding for increased volume in the future.”
- “The task is more complex and has more barriers than we initially thought. Additionally, unknown at the federal level (geolocations, funding, etc.) have made it difficult to create implementation plans in very large, very rural, and very regionalized states.”
- “One challenge has been that it does not sound like there is very clear guidance from the national level about 988. What should state be focused on with 988? Should the focus be on 988 Lifeline Centers or the large Behavioral Health System continuum? How much of the 988 implementation work should be focused on the system?”
- “Braiding multiple, large funding opportunities to create a full crisis continuum of care requires a significant amount of coordination and strategy beyond 988 call centers. But 988 will be the front door in most instances for connection to the system that is being built with these large one-time investments. Clarification to the state’ future role in 988, Lifeline, and call flow procedures to ensure the best coordination to services would help with planning and implementation of the continuum.”
- “It would be great to know what the free platform is so that we can be more planful about 911 and 988 integration.”

**For additional information about this report, please contact Ted Lutterman at ted.lutterman@nri-inc.org
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